



"Innovation means progress, for the manufacturer, its partners and also its users. And Facnor progresses both on equipment and on successful experiences.

The Wichard group has wished to keep the DNA of its brands and to reinforce Facnor's innovative profile. Through investment, research as well as production synergy, the Wichard group has been offering since 2013 additional means to implement Facnor's imagination. Users get the benefit of this input with furling systems bringing a real "plus". Boatmen have shortly detected the practical advantage of the "FX+" with ratchet. In the perspective of easy sailing,

From innovation to industrial challenge

Facnor offers this year hydraulic furlers with dedicated functions. For below 40' sailboat, with its new design the nano 2T halyard lock provides lightness and compactness. This equipment little-known among sailors although tested on board of racing sailboats seduces more and more – notably as a gear for removable staysail – because of its sailing adaptation and performance. Our constant challenge as industrial manufacturer is to decline as best as possible our products for all and to meet your future needs. In this perspective, race has always been a source of inspiration."

"Always inspired by race..."

Jean Claude Ibos,
Wichard group CEO

Crédit photo : Wichard



WICHARD, RELIABLE SINCE 1919...

■ **Wichard** has become a world leader in the marine hardware industry by both internal R&D development and through the acquisition of other manufacturing capabilities such as Maillard, specialized in plastic injection molding. This expansion, consolidated on a strong financial foundation enables us to invest, and adapted ourselves, to meet the goals set before us. Wichard is involved in a wide spectrum of industries, from marine, security equipment, aeronautic and medical devices, the group has built up numerous systems, to fine tune the R&D development manufacturing, and the distribution of its

products worldwide. Building on Wichard's already well established distributor and dealer network, the addition of Facnor and Sparcraft, will bring even greater exposure, in the yacht mast and rigging business. Wichard's established position makes us a reliable partner for shipyards, naval architects, boat managers and dealers. Wichard's legacy, will be a manufacturer of the world's high quality equipment, used when one's life depends on it

THE WICHARD GROUP STATS

- **Wichard** : a network of 1000 points of sale in France, 40 dealers, over 200 industrial customers;
- **Facnor** : 40 dealers specifically trained in Facnor products, 35 worldwide dealers outside France;
- **210 employees**
- **6 production sites** : two in Saint Vaast-la-Hougue, one in Thiers,

Périgny, Saint Malo (France) and Charlotte (NC, USA)

- **Export shares: approximately 60% for Wichard and 50% for Facnor**
- **Thousands of items available for masts, hardware, rigging, booms, outhauls, Spinnaker poles, furling systems, locks, mainsail cars and tracks**

